COMEDGE can help maximize efficiency and inventory control through the use of purchase orders, invoices, quotes and other business source documents. From the front counter to the shipping dock, the COMEDGE ENTERPRISE SOLUTIONS DISTRIBUTION SUITE uses tightly integrated functions to maximize control and the usefulness of the data you collect. All of the distribution functions have been carefully analyzed to assure efficient information flow, which leads to enhanced real-time reporting capabilities and better data integrity. Years of direct customer feedback have driven continuous function enhancements and have helped COMEDGE evolve into a complete turnkey solution.

Order Management

Through streamlined order entry process, the COMEDGE ENTERPRISE DISTRIBUTION SUITE places vital customer and inventory information at your fingertips, enhancing customer service and productivity. You retain full control of transactions from their creation and can implement a simple, yet comprehensive pricing structure to gain maximum profitability and customer satisfaction.

- Auto Distribute Documents to Customers
- Ship to, Bill to, Drop Ship
- Point of Sale Processing
- Versatile Pricing and Discount Structures
- Generate, Track and Process Quotes
- Optional Credit Card Authorization
- Optional UPS / FedEx Shipping Integration
- Auto-create Purchase Orders
- Optional inbound/outbound EDI Transaction management

Customer Quoting / Estimating

Working hand in hand with Sales Order Entry, Quote Management allows you to create, edit, send and track fixed price quotes and proposals through an easy to navigate interface. After customer approval, a proposal offers the ability to convert the quote into an order and process it immediately. While much of the process is automated, you always remain in complete control, giving you accurate, professional style quotes ready for approval by your customer. To save even more time and resources, you can fax or email the finished quote to your customer almost instantly with the COMEDGE Messenger Server.

- Volume Pricing
- Sorted by Item or Product Class
- Multi-level Pricing
- List less, Cost plus, Dollars
- Date Effective pricing
- Dynamic Quote Inquiry
- Header Comments, Item Level Comments

Inventory Management

Inventory costs and sales trends directly affect your bottom line. Built in scaling logic allows your business to expand to take on new product lines and even multiple warehouses. Of course, COMEDGE carefully tracks and manages your inventory to provide detailed reports – improving inventory control and customer service.

- Multiple Item Kits
- Flexible location assignment; building, level, aisle, shelf
- Stock Transfers
- Product Grouping; product class, subclass, type, stock class
- Multiple Warehouse and Profit Center Tracking
- Serial/Lot Tracking

Inventory Management Cont.
- Inventory Valuation; standard, average, last, FIFO, LIFO
- Multiple Order Policies
- Inventory Analysis; stock status, slow moving, hot list, inventory valuation
- UOM Conversion; linear, non-linear
- Bar Code integration
- PDA Handheld Integration

Purchasing Management

Effective business practices demand a high degree of accuracy throughout the purchasing process. Automatic inventory replenishment based on detailed demand forecasting relieves the burdens and potential disasters of inventory depletion. Numerous system highlights and checkpoints minimize costly errors in quantity, pricing and receipt of goods.
- Demand Forecasting
- Suggested Purchase Orders
- Vendor Profile; multiple contacts, purchase history
- Promotional Allowances
- Header/Trailer comments
- Default vendor for items
- Purchased from/remit to
- Purchase non-inventory/MRO
- Purchase Analysis; Open PO, Late PO Items
- Receive to dock, stock, order
- Alternate Sources
- Auto Distribute Document to Vendor
- Generation of drop ship purchase orders from sales orders
- Electronic match; receipts, purchase
- Optional EDI Integration

Sales Analysis

Through tight integration with the COMEDGE ENTERPRISE SOLUTIONS SUITE, vast quantities of data are collected and stored for analysis. Powerful algorithms sort and evaluate the data before generating the detailed reports required for informed management decisions.

Sales Analysis; Type, Product Class, Salesman, Industry, Territory, Customer, Bill to
- Pivot Table Analysis
- Sales Analysis Reporting
- Drill Down Analysis of Related Documents
- Multiple Sales Report Filters
- Lost Sales

For more information about COMEDGE ENTERPRISE SOLUTIONS, please contact

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